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# FIG. 1

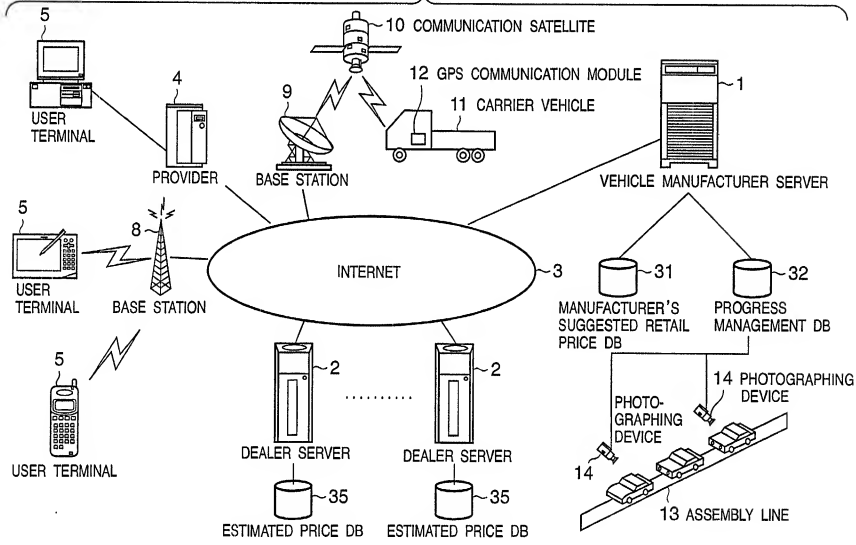

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FIG. 2

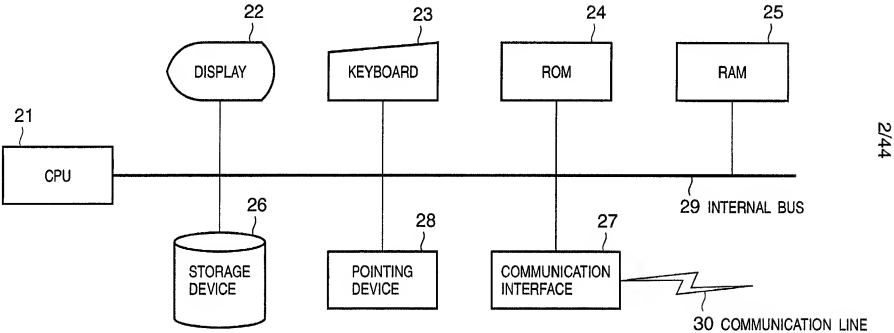
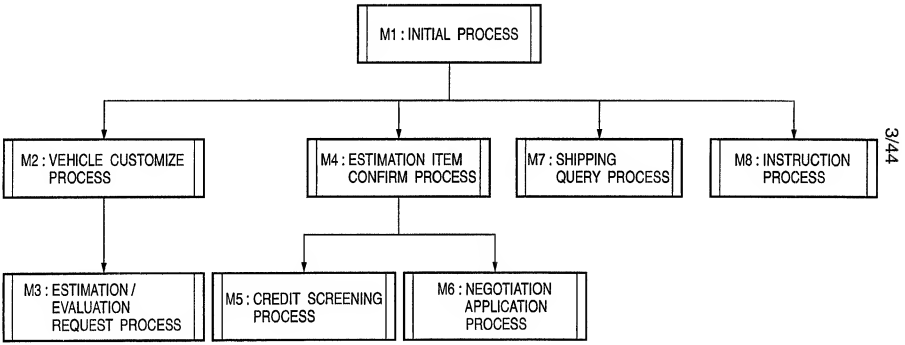
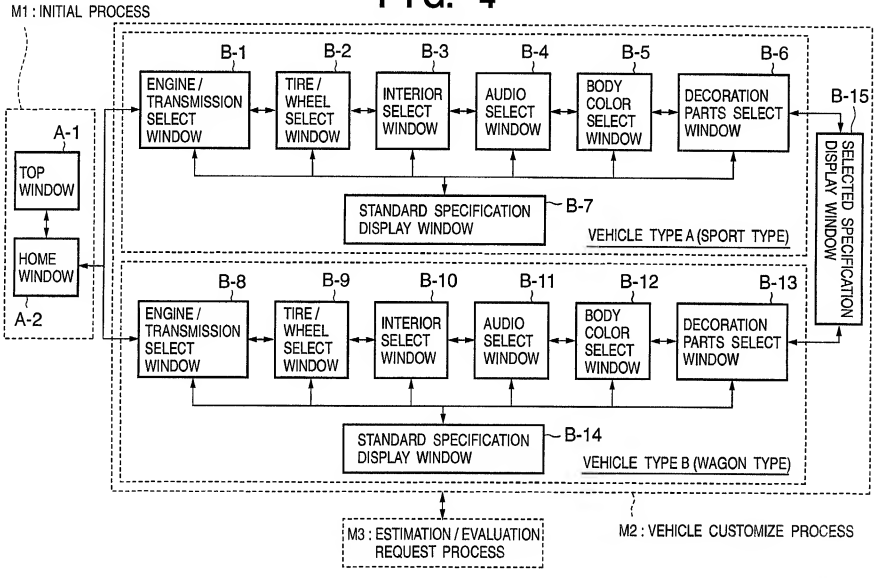


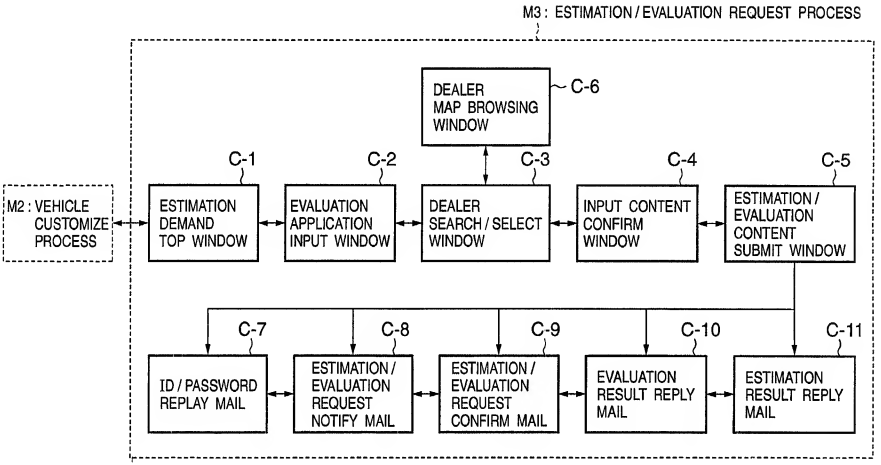
FIG. 3


M1 : INITIAL PROCESS
M2 : VEHICLE CUSTOMIZE PROCESS
M4 : ESTIMATION ITEM CONFIRM PROCESS
M7 : SHIPPING QUERY PROCESS
M8 : INSTRUCTION PROCESS
M3 : ESTIMATION / EVALUATION REQUEST PROCESS
M5 : CREDIT SCREENING PROCESS
M6 : NEGOTIATION APPLICATION PROCESS

# FIG. 4


M1 : INITIAL PROCESS
A-1
TOP WINDOW
HOME WINDOW
A-2
B-1
ENGINE / TRANSMISSION SELECT WINDOW
B-2
TIRE / WHEEL SELECT WINDOW
B-3
INTERIOR SELECT WINDOW
B-4
AUDIO SELECT WINDOW
B-5
BODY COLOR SELECT WINDOW
B-6
DECORATION PARTS SELECT WINDOW
B-15
SELECTED SPECIFICATION DISPLAY WINDOW
STANDARD SPECIFICATION DISPLAY WINDOW
B-7
VEHICLE TYPE A (SPORT TYPE)
B-8
ENGINE / TRANSMISSION SELECT WINDOW
B-9
TIRE / WHEEL SELECT WINDOW
B-10
INTERIOR SELECT WINDOW
B-11
AUDIO SELECT WINDOW
B-12
BODY COLOR SELECT WINDOW
B-13
DECORATION PARTS SELECT WINDOW
STANDARD SPECIFICATION DISPLAY WINDOW
B-14
VEHICLE TYPE B (WAGON TYPE)
M3 : ESTIMATION / EVALUATION REQUEST PROCESS
M2 : VEHICLE CUSTOMIZE PROCESS

# FIG. 5


M3 : ESTIMATION / EVALUATION REQUEST PROCESS
M2 : VEHICLE CUSTOMIZE PROCESS
DEALER MAP BROWSING WINDOW
C-6
C-1
ESTIMATION DEMAND TOP WINDOW
C-2
EVALUATION APPLICATION INPUT WINDOW
C-3
DEALER SEARCH / SELECT WINDOW
C-4
INPUT CONTENT CONFIRM WINDOW
C-5
ESTIMATION / EVALUATION CONTENT SUBMIT WINDOW
C-7
ID / PASSWORD REPLAY MAIL
C-8
ESTIMATION / EVALUATION REQUEST NOTIFY MAIL
C-9
ESTIMATION / EVALUATION REQUEST CONFIRM MAIL
C-10
EVALUATION RESULT REPLY MAIL
C-11
ESTIMATION RESULT REPLY MAIL

# FIG. 6

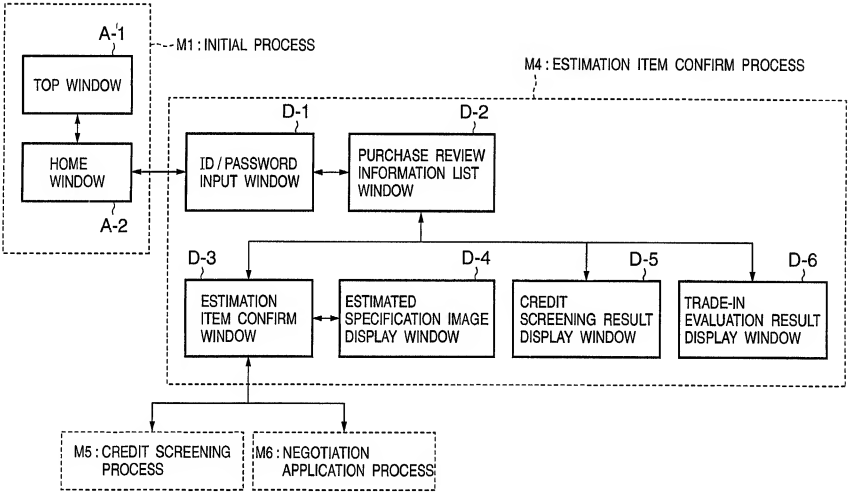
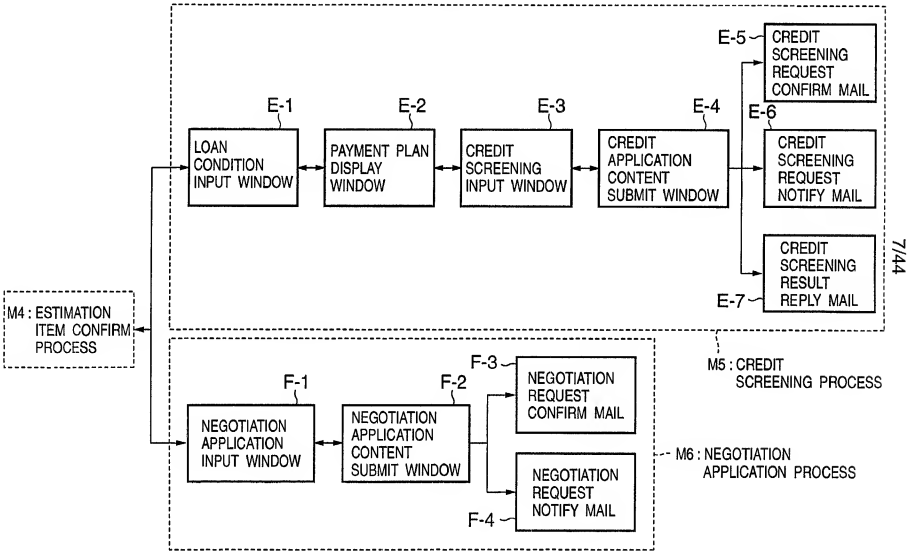
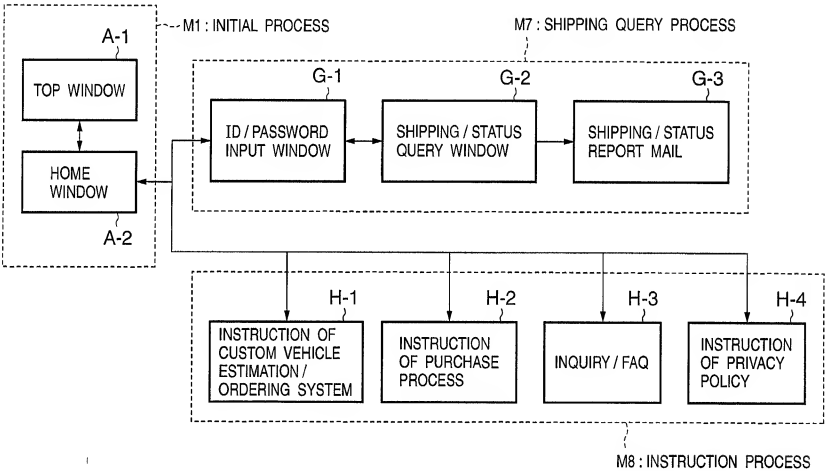

A-1
M1 : INITIAL PROCESS
TOP WINDOW
HOME WINDOW
A-2
M4 : ESTIMATION ITEM CONFIRM PROCESS
D-1
D-2
ID / PASSWORD INPUT WINDOW
PURCHASE REVIEW INFORMATION LIST WINDOW
D-3
D-4
D-5
D-6
ESTIMATION ITEM CONFIRM WINDOW
ESTIMATED SPECIFICATION IMAGE DISPLAY WINDOW
CREDIT SCREENING RESULT DISPLAY WINDOW
TRADE-IN EVALUATION RESULT DISPLAY WINDOW
M5 : CREDIT SCREENING PROCESS
M6 : NEGOTIATION APPLICATION PROCESS

FIG. 7


E-1
LOAN CONDITION INPUT WINDOW
E-2
PAYMENT PLAN DISPLAY WINDOW
E-3
CREDIT SCREENING INPUT WINDOW
E-4
CREDIT APPLICATION CONTENT SUBMIT WINDOW
E-5
CREDIT SCREENING REQUEST CONFIRM MAIL
E-6
CREDIT SCREENING REQUEST NOTIFY MAIL
E-7
CREDIT SCREENING RESULT REPLY MAIL
M4 : ESTIMATION ITEM CONFIRM PROCESS
M5 : CREDIT SCREENING PROCESS
F-1
NEGOTIATION APPLICATION INPUT WINDOW
F-2
NEGOTIATION APPLICATION CONTENT SUBMIT WINDOW
F-3
NEGOTIATION REQUEST CONFIRM MAIL
F-4
NEGOTIATION REQUEST NOTIFY MAIL
M6 : NEGOTIATION APPLICATION PROCESS

# FIG. 8


A-1
TOP WINDOW
HOME WINDOW
A-2
M1 : INITIAL PROCESS
M7 : SHIPPING QUERY PROCESS
G-1
ID / PASSWORD INPUT WINDOW
G-2
SHIPPING / STATUS QUERY WINDOW
G-3
SHIPPING / STATUS REPORT MAIL
H-1
INSTRUCTION OF CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM
H-2
INSTRUCTION OF PURCHASE PROCESS
H-3
INQUIRY / FAQ
H-4
INSTRUCTION OF PRIVACY POLICY
M8 : INSTRUCTION PROCESS

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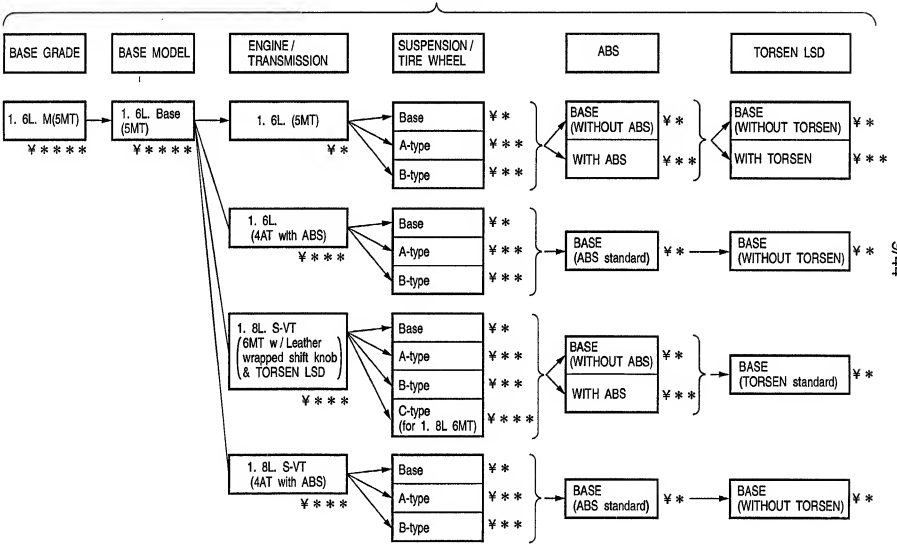
# FIG. 9



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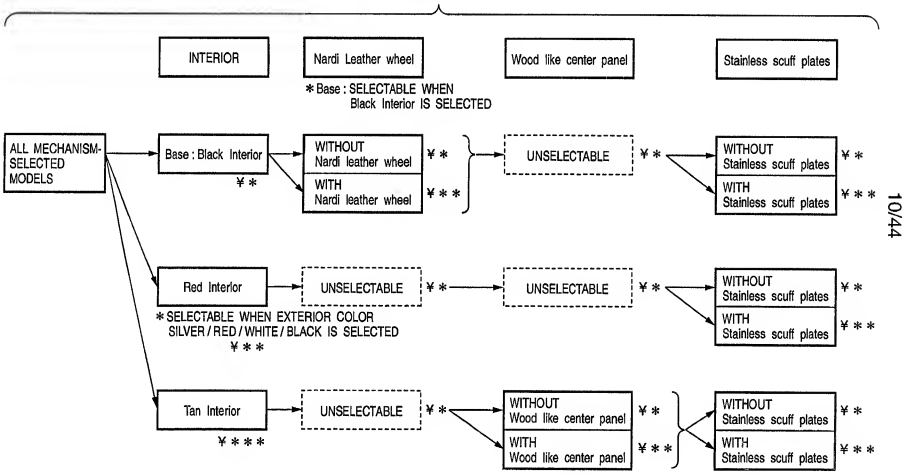
# FIG. 10



20STTO"h995h00T

# FIG. 11

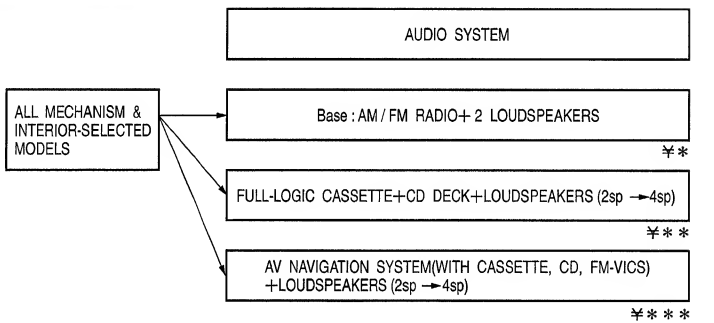


FIG. 12

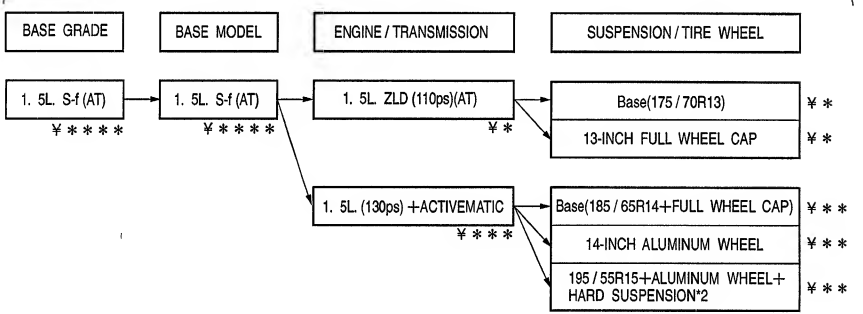
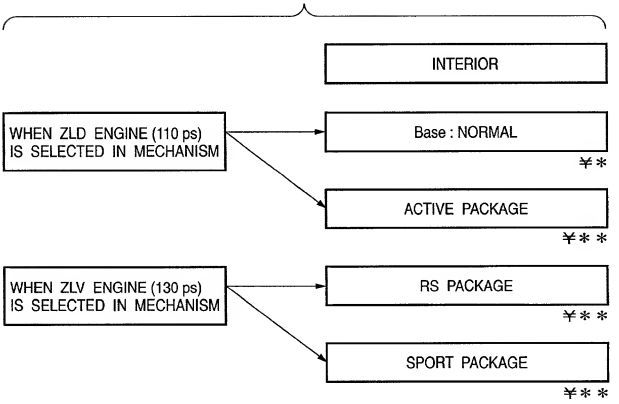

BASE GRADE
BASE MODEL
ENGINE / TRANSMISSION
SUSPENSION / TIRE WHEEL
1. 5L. S-f (AT)
¥ * * * *
1. 5L. S-f (AT)
¥ * * * *
1. 5L. ZLD (110ps)(AT)
¥ *
Base(175 / 70R13)
¥ *
13-INCH FULL WHEEL CAP
¥ *
1. 5L. (130ps) +ACTIVEMATIC
¥ * * *
Base(185 / 65R14+FULL WHEEL CAP)
¥ * *
14-INCH ALUMINUM WHEEL
¥ * *
195 / 55R15+ALUMINUM WHEEL+ HARD SUSPENSION*2
¥ * *

FIG. 13




2005154-0115(2)

# FIG. 14

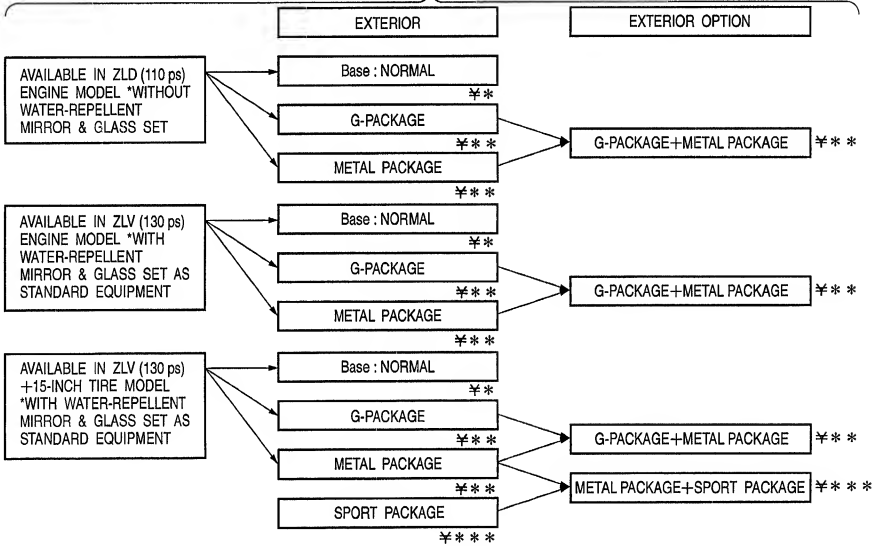
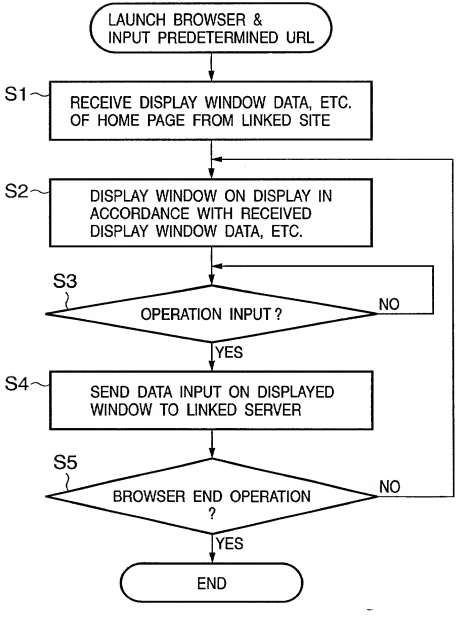
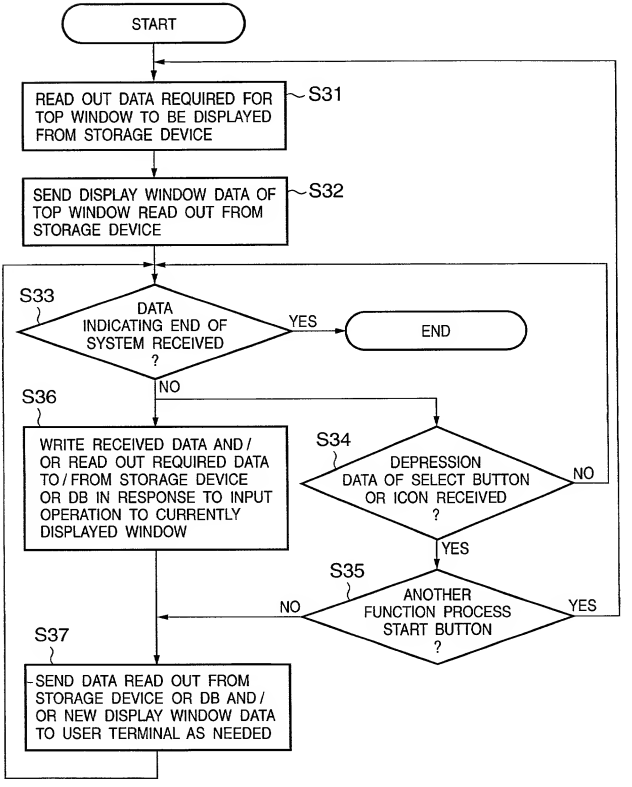

EXTERIOR
EXTERIOR OPTION
AVAILABLE IN ZLD (110 ps)
ENGINE MODEL *WITHOUT
WATER-REPELLENT
MIRROR & GLASS SET
Base : NORMAL
¥**
G-PACKAGE
¥***
METAL PACKAGE
¥***
G-PACKAGE+METAL PACKAGE
¥***
AVAILABLE IN ZLV (130 ps)
ENGINE MODEL *WITH
WATER-REPELLENT
MIRROR & GLASS SET AS
STANDARD EQUIPMENT
Base : NORMAL
¥**
G-PACKAGE
¥***
METAL PACKAGE
¥***
G-PACKAGE+METAL PACKAGE
¥***
AVAILABLE IN ZLV (130 ps)
+15-INCH TIRE MODEL
*WITH WATER-REPELLENT
MIRROR & GLASS SET AS
STANDARD EQUIPMENT
Base : NORMAL
¥**
G-PACKAGE
¥***
METAL PACKAGE
¥***
SPORT PACKAGE
¥****
G-PACKAGE+METAL PACKAGE
¥***
METAL PACKAGE+SPORT PACKAGE
¥****

FIG. 15



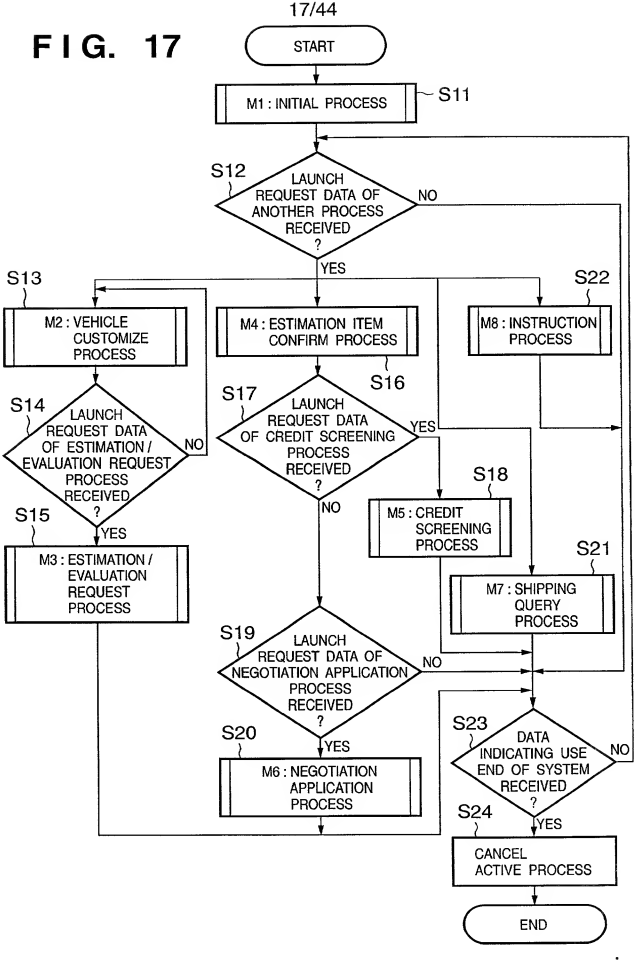

2015-01-02 10:55:49

# FIG. 16



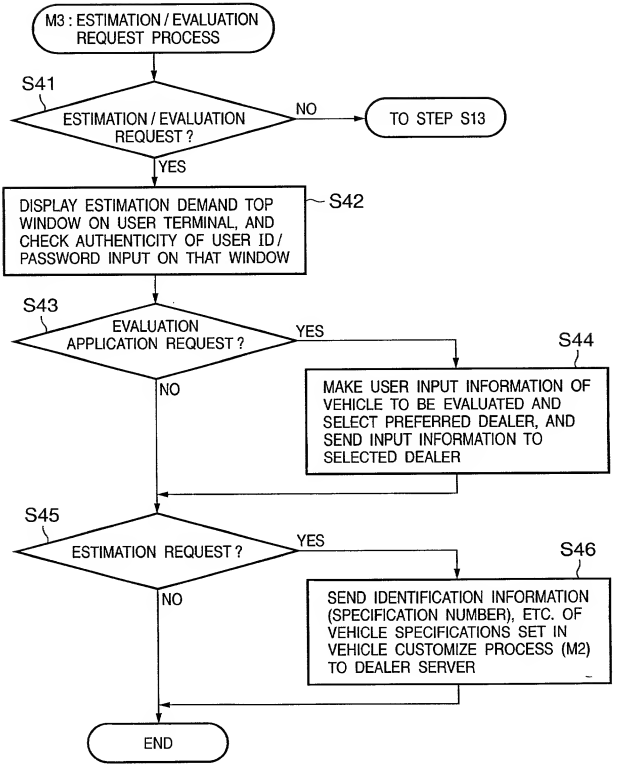

2005110-4954-001

FIG. 17



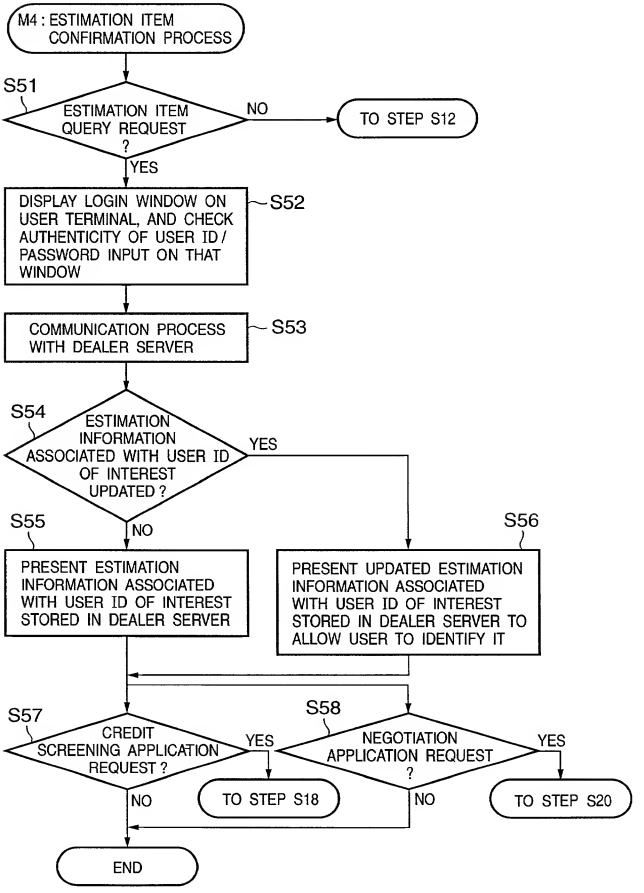

2015-0044564-011502

# FIG. 18



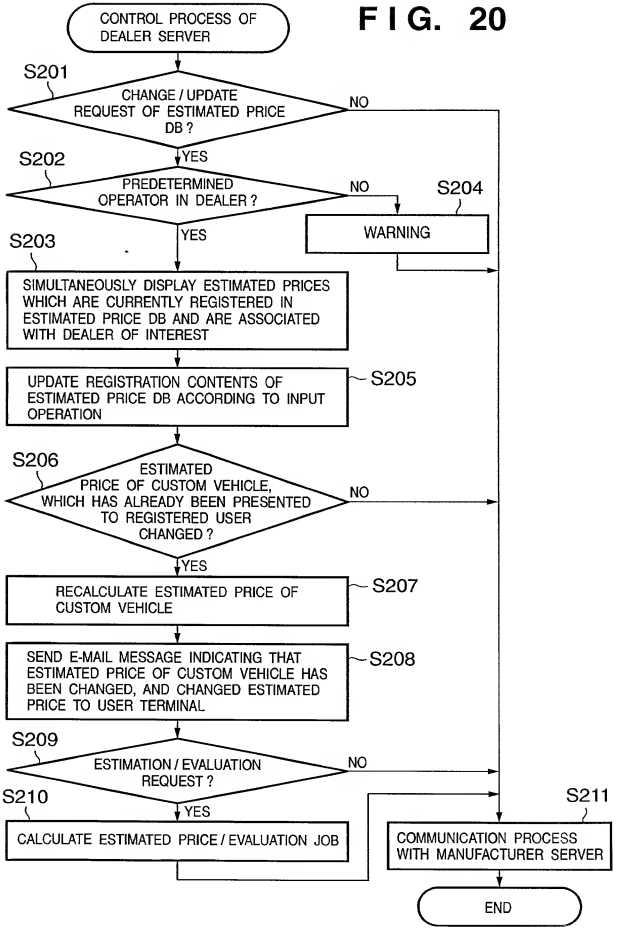

2005-154004-A1 2005.06.09

# FIG. 19




JP2004-011502

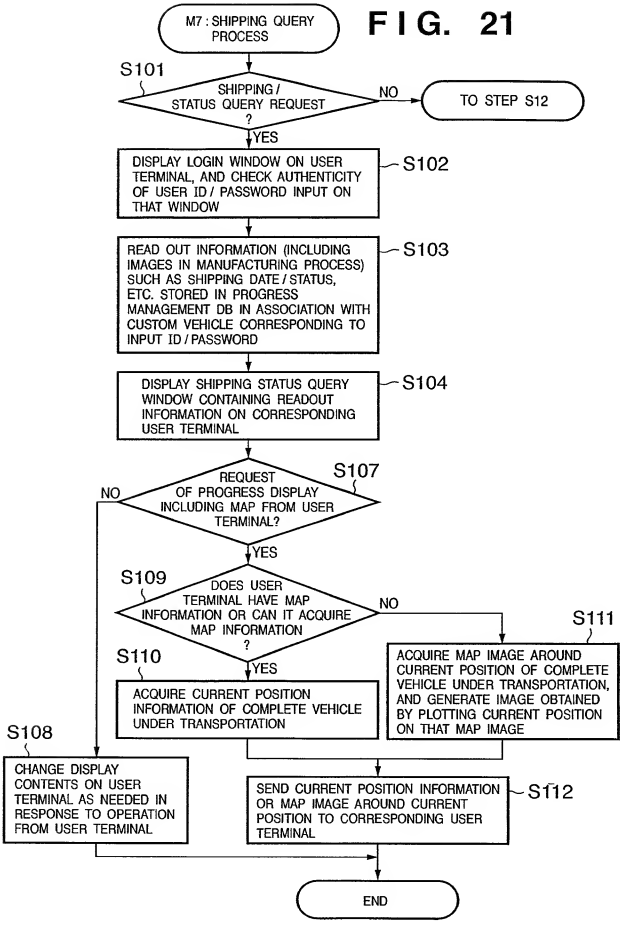
FIG. 20




2005110-4955402.011502

2015-10-4955-4001

FIG. 21



# FIG. 22

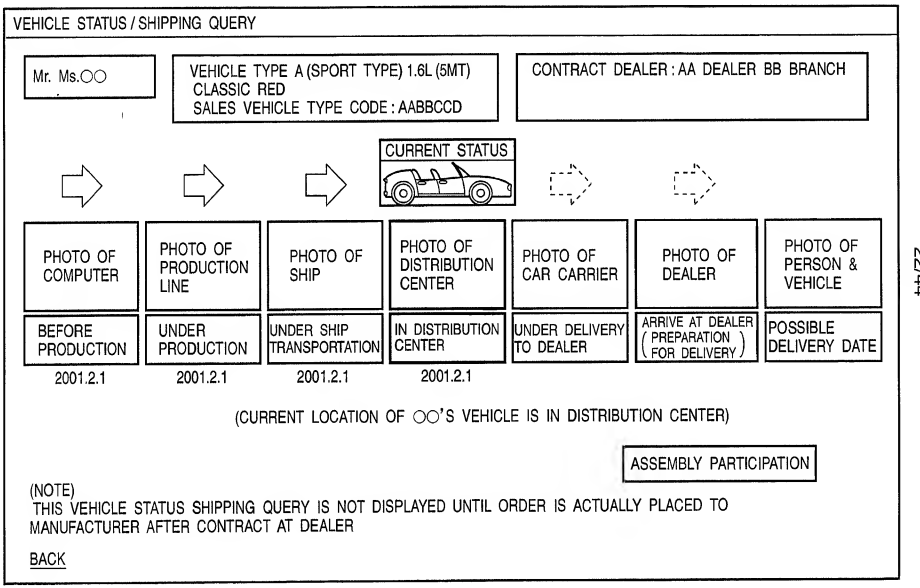
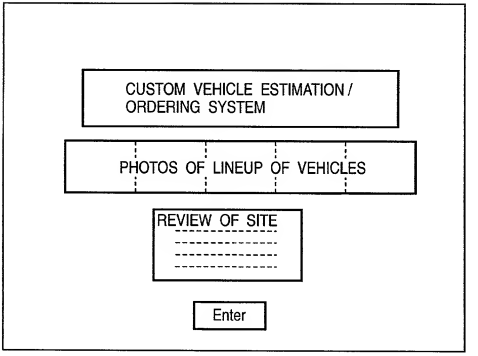

VEHICLE STATUS / SHIPPING QUERY
Mr. Ms.○○
VEHICLE TYPE A (SPORT TYPE) 1.6L (5MT)
CLASSIC RED
SALES VEHICLE TYPE CODE : AABBCCD
CONTRACT DEALER : AA DEALER BB BRANCH
CURRENT STATUS
PHOTO OF COMPUTER
PHOTO OF PRODUCTION LINE
PHOTO OF SHIP
PHOTO OF DISTRIBUTION CENTER
PHOTO OF CAR CARRIER
PHOTO OF DEALER
PHOTO OF PERSON & VEHICLE
BEFORE PRODUCTION
UNDER PRODUCTION
UNDER SHIP TRANSPORTATION
IN DISTRIBUTION CENTER
UNDER DELIVERY TO DEALER
ARRIVE AT DEALER ( PREPARATION FOR DELIVERY )
POSSIBLE DELIVERY DATE
2001.2.1
2001.2.1
2001.2.1
2001.2.1
(CURRENT LOCATION OF ○○'S VEHICLE IS IN DISTRIBUTION CENTER)
ASSEMBLY PARTICIPATION
(NOTE)
THIS VEHICLE STATUS SHIPPING QUERY IS NOT DISPLAYED UNTIL ORDER IS ACTUALLY PLACED TO MANUFACTURER AFTER CONTRACT AT DEALER
BACK

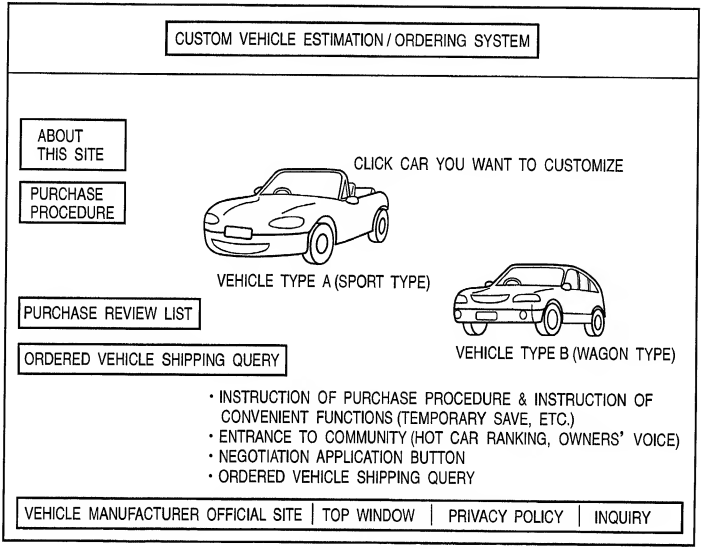
FIG. 23



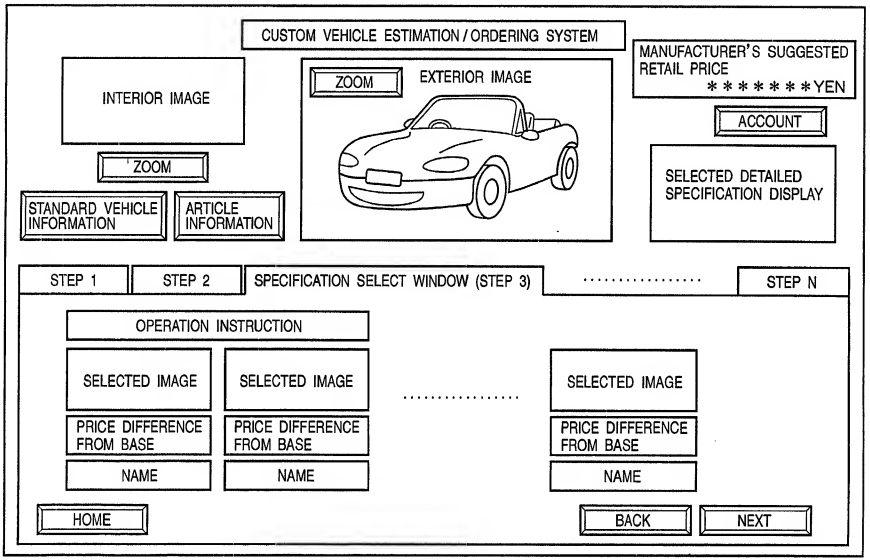

2051T0-4955h001

20STTO"A995hOOT

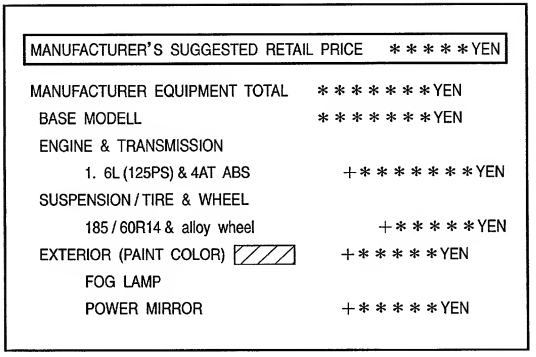
# FIG. 24



# FIG. 25


CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM
MANUFACTURER'S SUGGESTED RETAIL PRICE
*******YEN
INTERIOR IMAGE
ZOOM
EXTERIOR IMAGE
ACCOUNT
ZOOM
SELECTED DETAILED SPECIFICATION DISPLAY
STANDARD VEHICLE INFORMATION
ARTICLE INFORMATION
STEP 1
STEP 2
SPECIFICATION SELECT WINDOW (STEP 3)
STEP N
OPERATION INSTRUCTION
SELECTED IMAGE
SELECTED IMAGE
SELECTED IMAGE
PRICE DIFFERENCE FROM BASE
PRICE DIFFERENCE FROM BASE
PRICE DIFFERENCE FROM BASE
NAME
NAME
NAME
HOME
BACK
NEXT

# FIG. 26



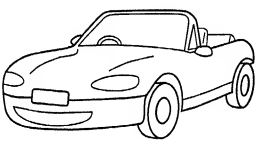

2005-04-19 04:15:02

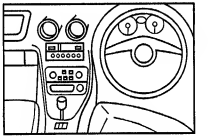
# FIG. 27

CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM

– SETTLED SPECIFICATION DISPLAY –

Step 1 ENGINE & TRANSMISSION → Step 2 TIRE & WHEEL → Step 3 INTERIOR → Step 4 AUDIO → Step 5 OTHER EQUIPMENTS → Step 6 BODY COLOR → Step 7 DEALER OPTION → Step 8 SETTLE SELECTION





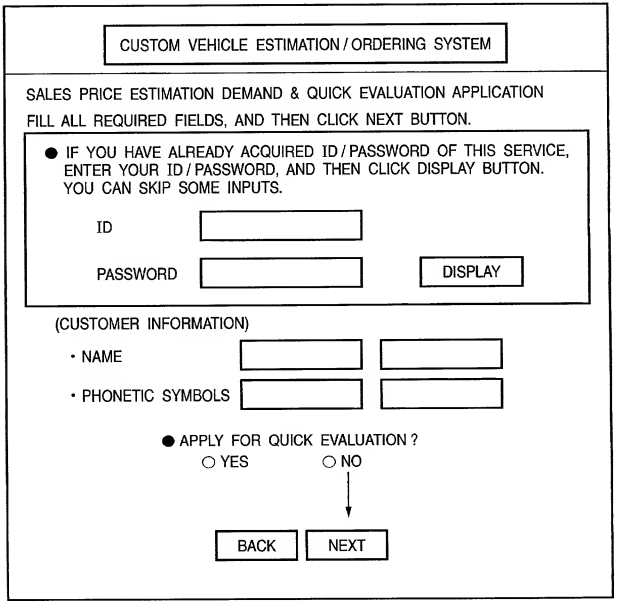
DISPLAY INFORMATION OF MANUFACTURER'S SUGGESTED RETAIL PRICE

BASE MODEL PRICE
SELECTED EQUIPMENTS AND PRICES
DEALER OPTIONS AND PRICES, ETC.

BACK

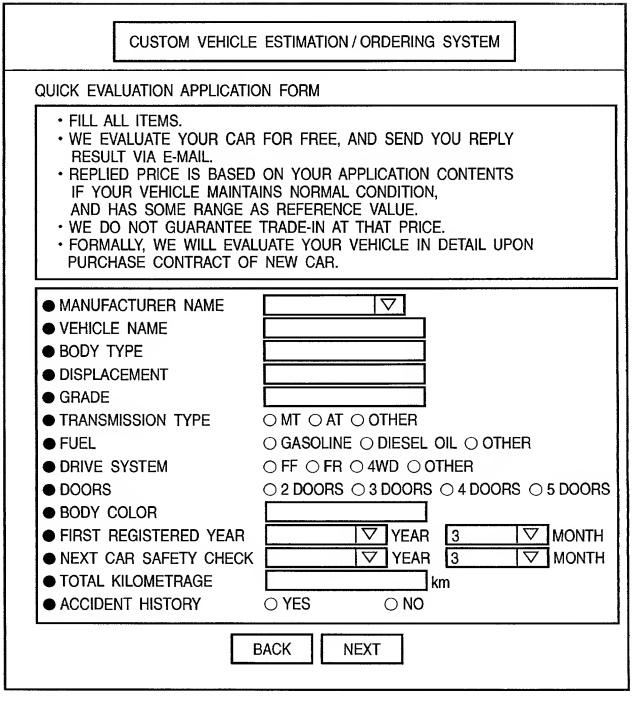
DEALER ESTIMATION DEMAND

# FIG. 28



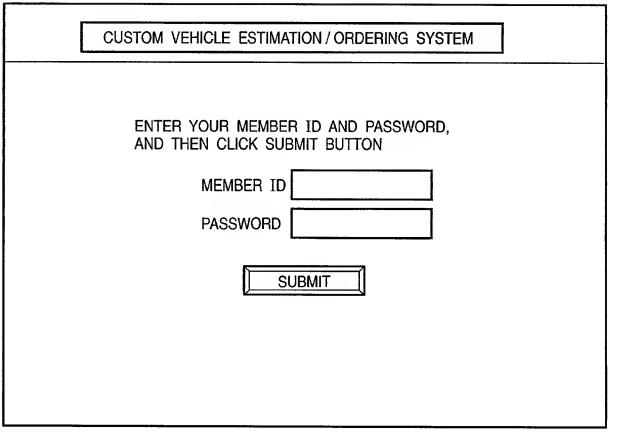

JP04564041502

# FIG. 29




2007-0115502-4955001

# FIG. 30




2004-0145021-0044954

# FIG. 31

CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM

[OOOO'S PURCHASE REVIEW LIST]

TO REVIEW DETAILS, CLICK INDIVIDUAL INFORMATION. YOU CAN APPLY FOR NEGOTIATION BY "NEGOTIATION APPLICATION" BUTTON ON ESTIMATION DETAIL WINDOW DISPLAYED WHEN YOU CLICK DESIRED ESTIMATION

ESTIMATION LIST

| ESTIMATION ID | ESTIMATION REPLY DATE | VEHICLE NAME | ENGINE / TRANSMISSION | BODY COLOR | INTERIOR | ESTIMATION DEALER |
|---|---|---|---|---|---|---|
| E0031 | 2001. 2. 10 | VEHICLE TYPE A (SPORT TYPE) | 1800 / 6MT | WHITE | TAN | OOOO |
| E00157 | 2001. 2. 15 | VEHICLE TYPE A (SPORT TYPE) | 1800 / 6MT | GREEN | TAN | OOOOO |
| E00382 | 2001. 2. 23 | VEHICLE TYPE A (SPORT TYPE) | 1600 / 5MT | GREEN | TAN | OOOO |

TRADE-IN QUICK EVALUATION LIST

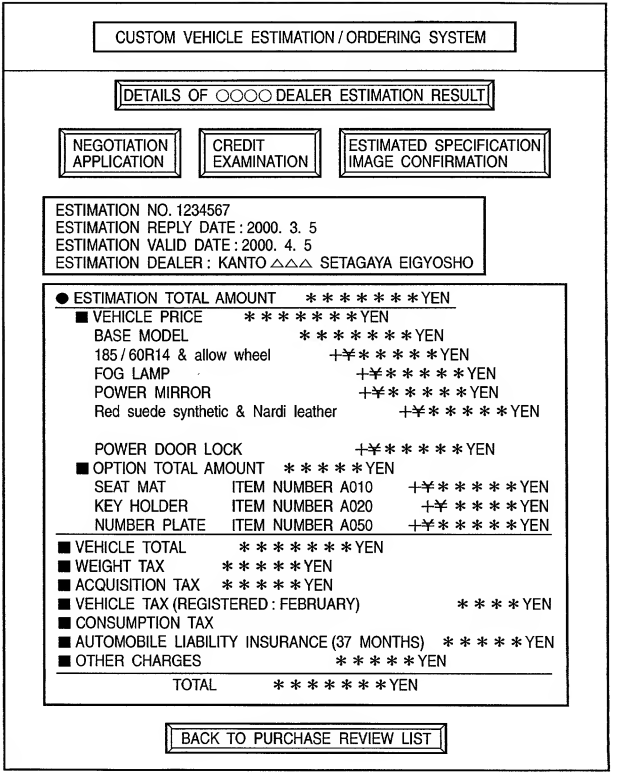
| EVALUATION ID | EVALUATION REPLY DATE | MANUFACTURER NAME | VEHICLE NAME | ENGINE / TRANSMISSION | DRIVE SYSTEM | BODY COLOR | EVALUATION DEALER |
|---|---|---|---|---|---|---|---|
| T00032 | 2001. 2. 10 | ○○ | □□ | 1600 / MT | MR | RED | OOOO |
| T00055 | 2001. 2. 10 | △△ | ◇◇ | 1500 / AT | FF | WHITE | OOOOO |

CREDIT SCREENING LIST SCREENING : OOO COMPANY

| SCREENING ID | SCREENING REPLY DATE | TOTAL AMOUNT | DOWN PAYMENT (INCLUDING TRADE-IN) | PAYMENT TERMS | SCREENING RESULT |
|---|---|---|---|---|---|
| C00035 | 2001. 2. 10 | ＊＊＊＊YEN | ＊＊＊＊YEN | 36 | OK |
| C00035 | 2001. 2. 10 | ＊＊＊＊YEN | ＊＊＊＊YEN | 24 | NG |

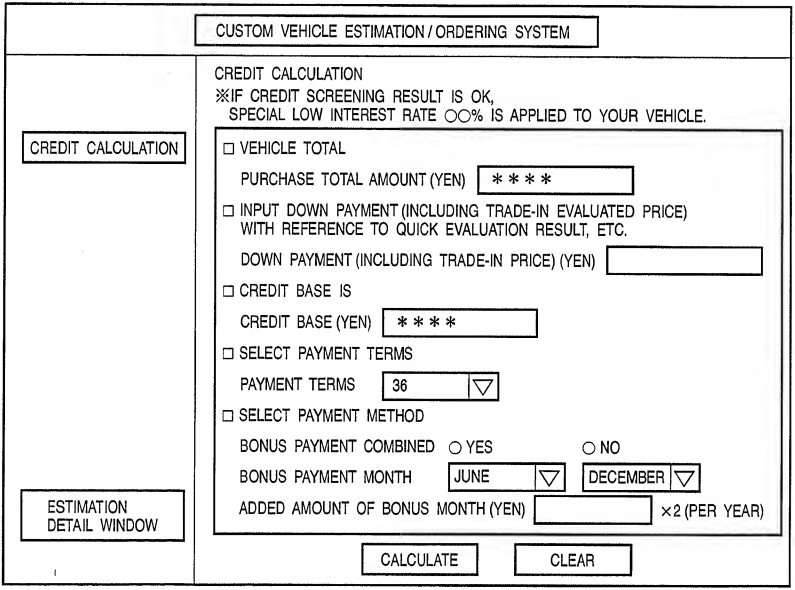
BACK NEXT

# FIG. 32

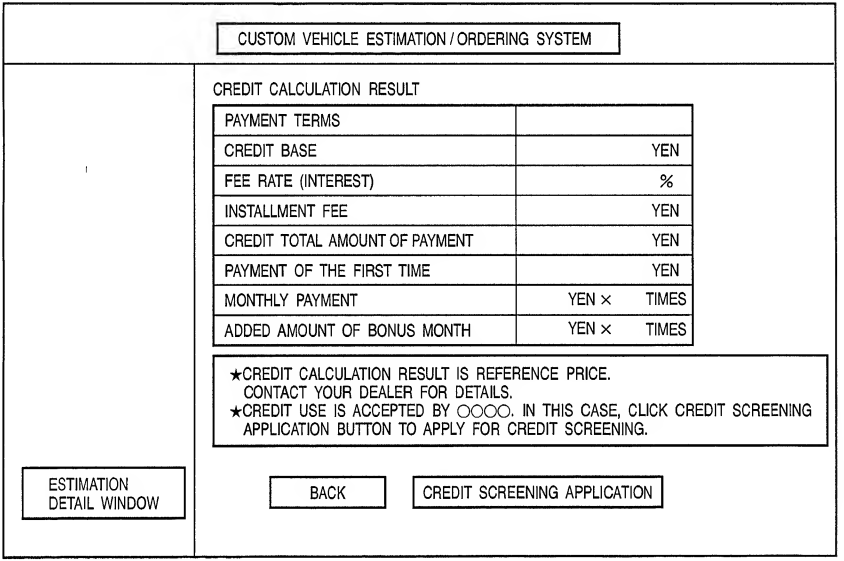



US 6,405,174 B1

# FIG. 33


CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM
CREDIT CALCULATION
※IF CREDIT SCREENING RESULT IS OK,
SPECIAL LOW INTEREST RATE ○○% IS APPLIED TO YOUR VEHICLE.
CREDIT CALCULATION
☐ VEHICLE TOTAL
PURCHASE TOTAL AMOUNT (YEN) ****
☐ INPUT DOWN PAYMENT (INCLUDING TRADE-IN EVALUATED PRICE)
WITH REFERENCE TO QUICK EVALUATION RESULT, ETC.
DOWN PAYMENT (INCLUDING TRADE-IN PRICE) (YEN)
☐ CREDIT BASE IS
CREDIT BASE (YEN) ****
☐ SELECT PAYMENT TERMS
PAYMENT TERMS 36
☐ SELECT PAYMENT METHOD
BONUS PAYMENT COMBINED ○ YES ○ NO
BONUS PAYMENT MONTH JUNE DECEMBER
ADDED AMOUNT OF BONUS MONTH (YEN)
×2 (PER YEAR)
ESTIMATION DETAIL WINDOW
CALCULATE
CLEAR

# FIG. 34


CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM
CREDIT CALCULATION RESULT
PAYMENT TERMS
CREDIT BASE
YEN
FEE RATE (INTEREST)
%
INSTALLMENT FEE
YEN
CREDIT TOTAL AMOUNT OF PAYMENT
YEN
PAYMENT OF THE FIRST TIME
YEN
MONTHLY PAYMENT
YEN × TIMES
ADDED AMOUNT OF BONUS MONTH
YEN × TIMES
★CREDIT CALCULATION RESULT IS REFERENCE PRICE.
CONTACT YOUR DEALER FOR DETAILS.
★CREDIT USE IS ACCEPTED BY ○○○○. IN THIS CASE, CLICK CREDIT SCREENING APPLICATION BUTTON TO APPLY FOR CREDIT SCREENING.
ESTIMATION DETAIL WINDOW
BACK
CREDIT SCREENING APPLICATION

# FIG. 35

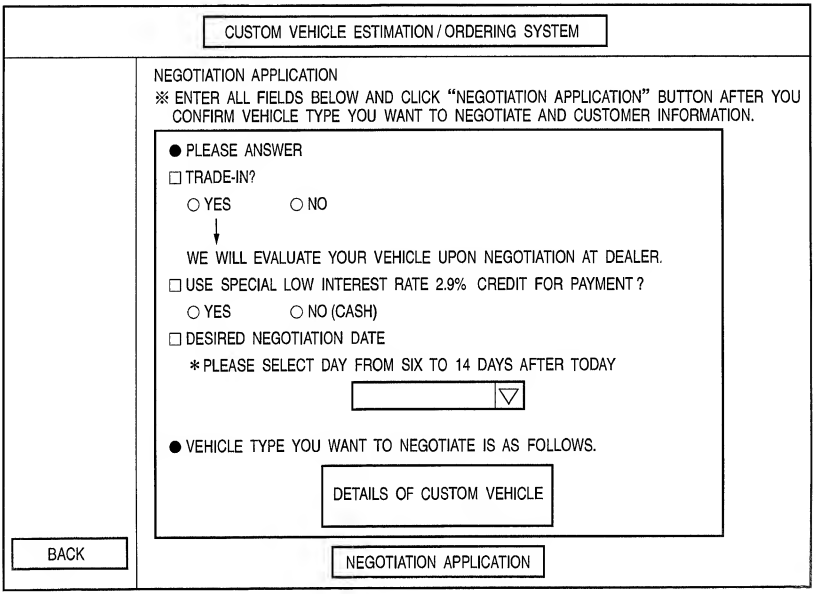
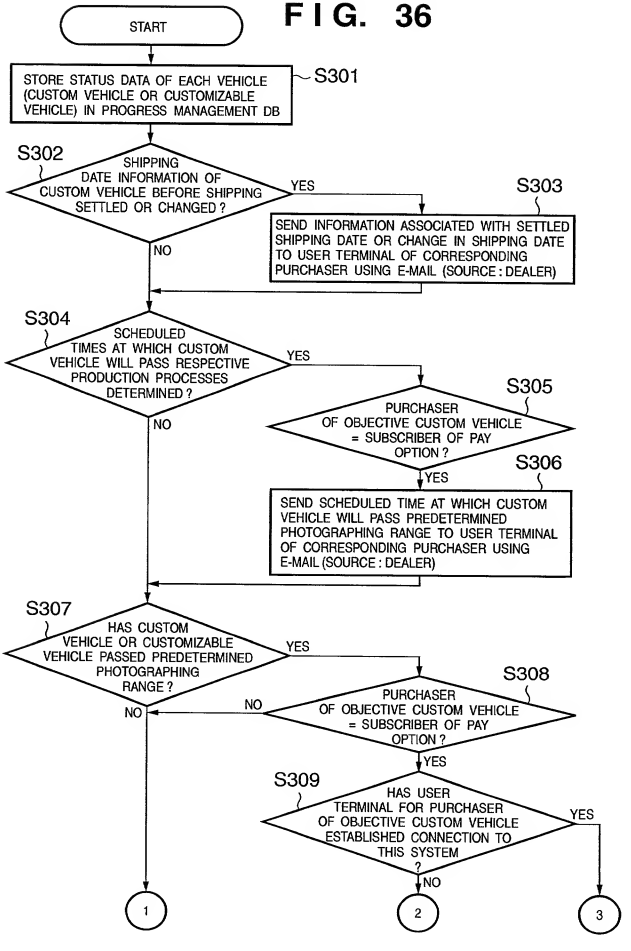

CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM
NEGOTIATION APPLICATION
※ ENTER ALL FIELDS BELOW AND CLICK "NEGOTIATION APPLICATION" BUTTON AFTER YOU CONFIRM VEHICLE TYPE YOU WANT TO NEGOTIATE AND CUSTOMER INFORMATION.
● PLEASE ANSWER
☐ TRADE-IN?
○ YES ○ NO
WE WILL EVALUATE YOUR VEHICLE UPON NEGOTIATION AT DEALER.
☐ USE SPECIAL LOW INTEREST RATE 2.9% CREDIT FOR PAYMENT ?
○ YES ○ NO (CASH)
☐ DESIRED NEGOTIATION DATE
* PLEASE SELECT DAY FROM SIX TO 14 DAYS AFTER TODAY
● VEHICLE TYPE YOU WANT TO NEGOTIATE IS AS FOLLOWS.
DETAILS OF CUSTOM VEHICLE
BACK
NEGOTIATION APPLICATION

FIG. 36

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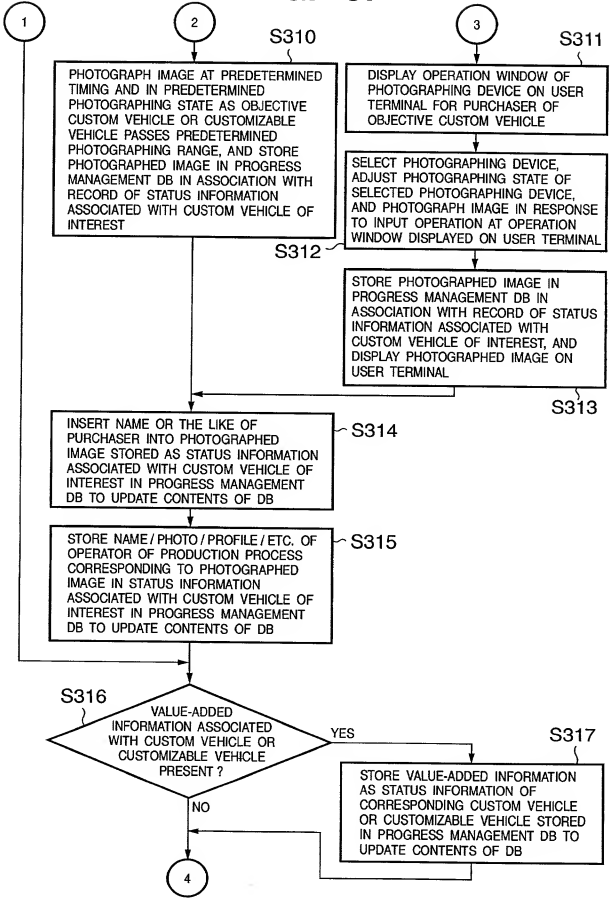
# FIG. 37

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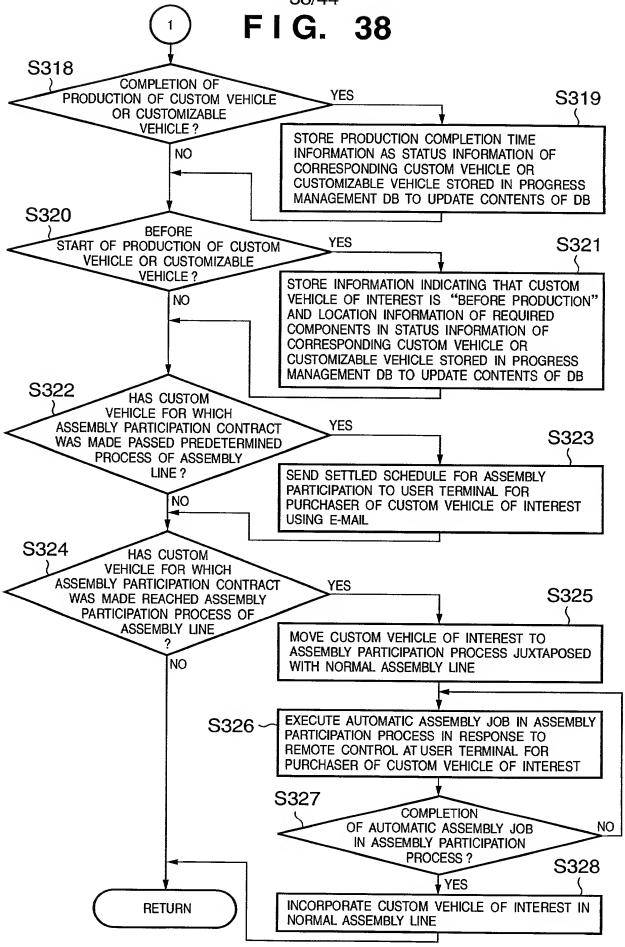
# FIG. 38




2007104954001

# FIG. 39

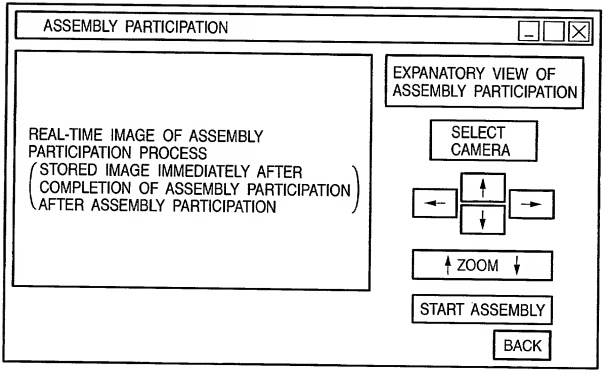

ASSEMBLY PARTICIPATION
REAL-TIME IMAGE OF ASSEMBLY PARTICIPATION PROCESS
STORED IMAGE IMMEDIATELY AFTER COMPLETION OF ASSEMBLY PARTICIPATION
AFTER ASSEMBLY PARTICIPATION
EXPANATORY VIEW OF ASSEMBLY PARTICIPATION
SELECT CAMERA
ZOOM
START ASSEMBLY
BACK

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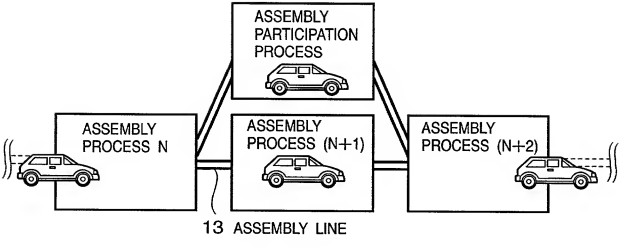
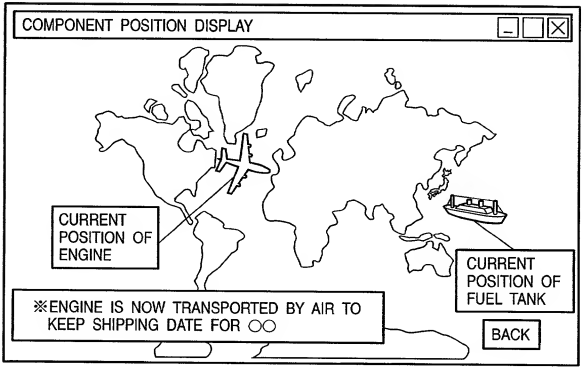
FIG. 40



# FIG. 41

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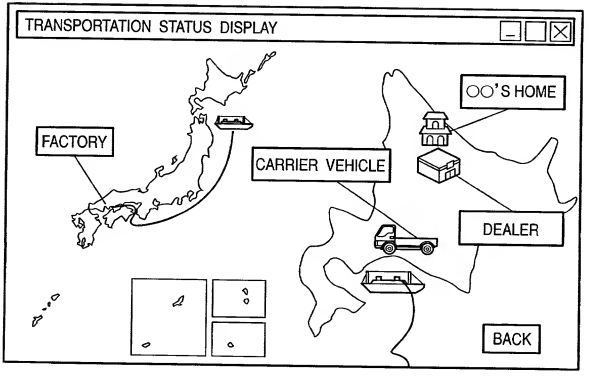
# FIG. 42

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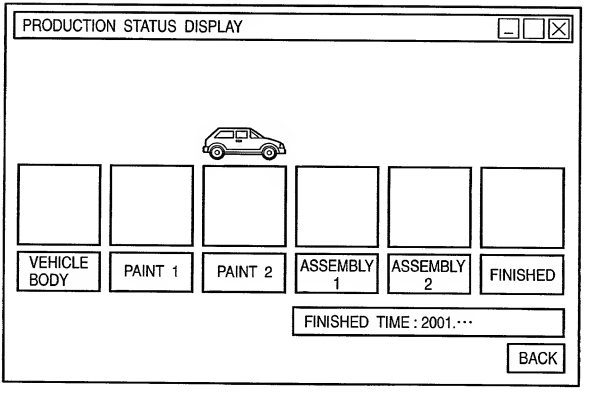
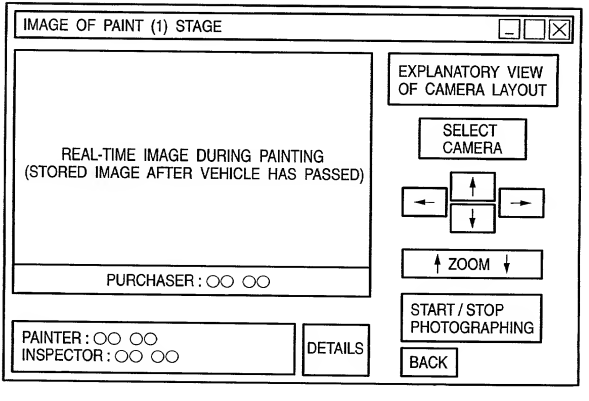
# FIG. 43




10045664-011502

FIG. 44




2005T04-10045504-0T1502